

Cheapest Home Lifts in Singapore: Budget Options Compared

By [DirectHome Team](#)

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9 min read

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For a tight home-lift budget, start by comparing suitable equipment in a location that needs little alteration. A compact platform lift, a wheelchair-capable lift and a stairlift solve different access needs. On Singapore installers' own websites, the lowest advertised prices for a basic home lift, supplied and installed, start at about S\$30,000 to S\$40,000 (checked October 2026). Those are advertised starting prices, not quotes.

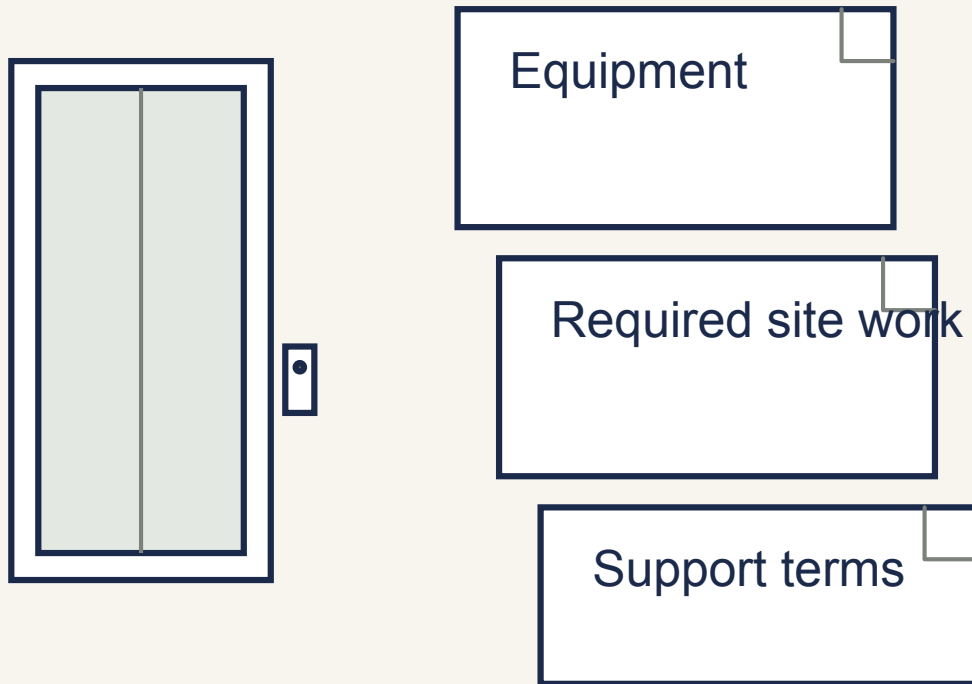
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Our [home-lift installation service](#) can help you discuss that choice around the house. Start with the options below: the comparison explains when a smaller lift saves space and when it leaves out the person who needs it most.

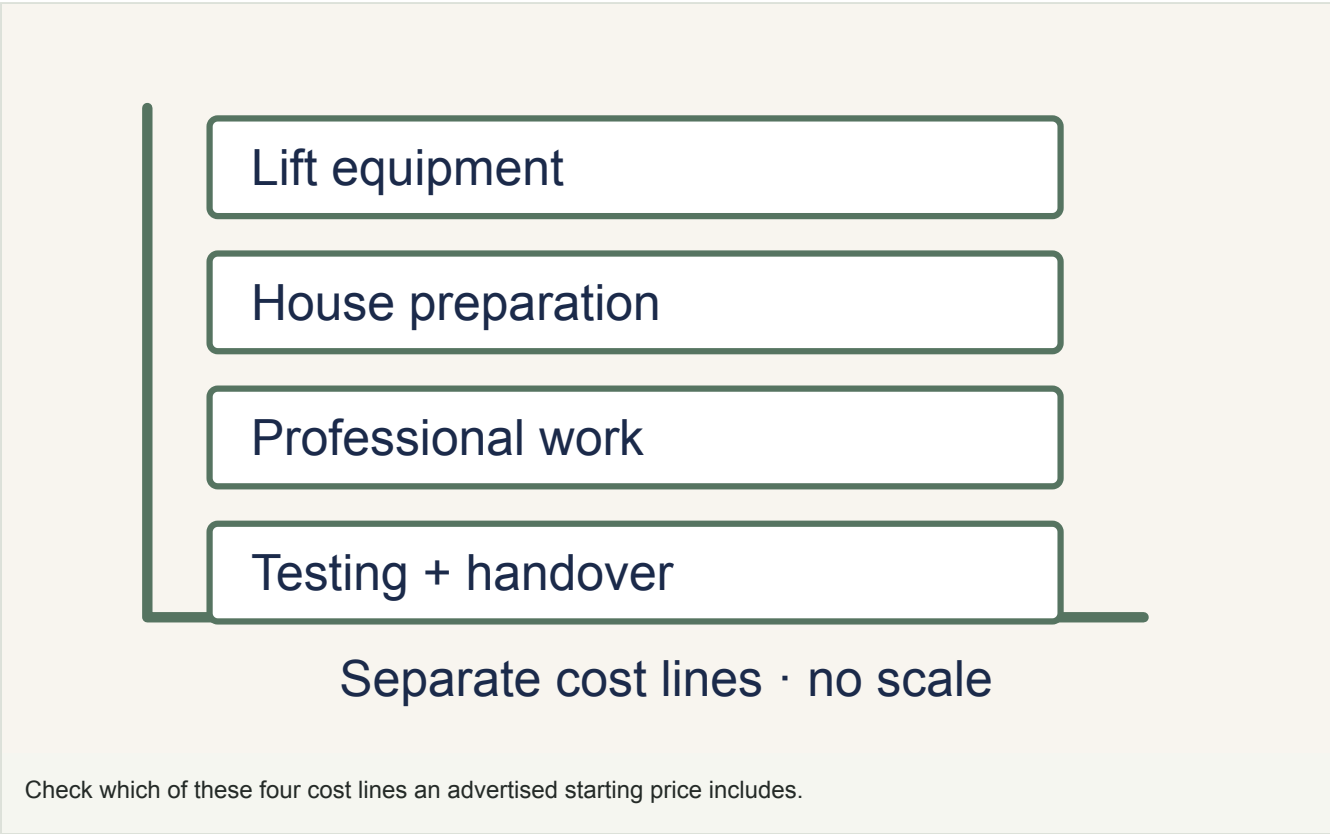
A headline price can leave work outside



Schematic • not to scale

Equipment, necessary site work and support terms can appear in different parts of an offer. Keep all three visible before calling a proposal cheaper.

How Low Do Singapore Home-Lift Prices Start?



On Singapore installers' own websites, the lowest advertised prices for a basic home lift, supplied and installed, start at about S\$30,000 to S\$40,000 (checked October 2026). The price goes up from there with a larger lift, more floors, a glass cabin or custom finishes. Ask whether your quote includes GST and any lift shaft you need.

Compare complete proposals for the same household journey. An equipment-only quote does not establish the installed total.

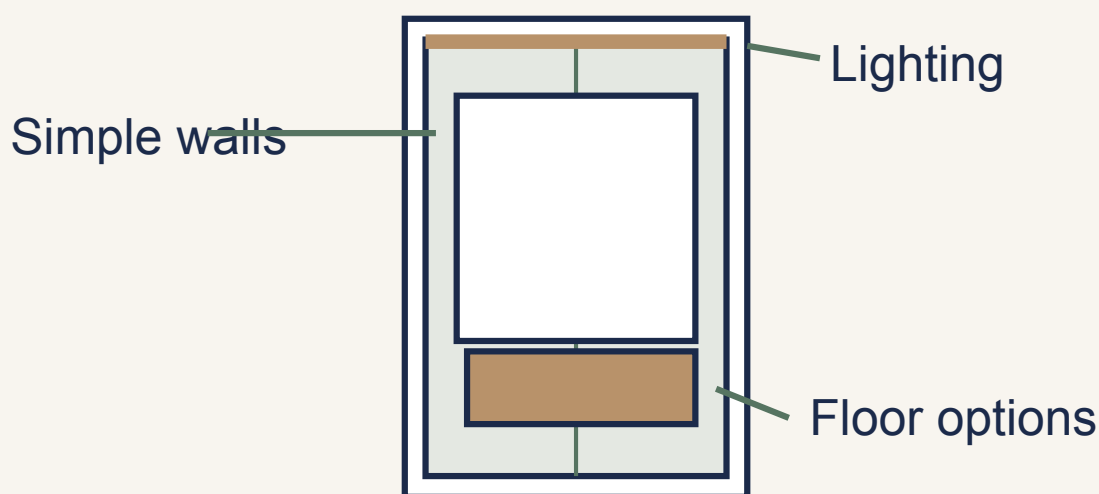
Option to price	Installation scope	What to confirm
Compact platform lift	Equipment and site work priced together	Rider capacity, stops, doors, structural work and GST
Wheelchair-capable platform lift	Cabin and landing access for the actual wheelchair	Usable internal dimensions, door clearances and transfer needs
Lift in an existing landed home	Equipment, alterations and professional work	Who handles the building work, submissions, testing and handover

A lower equipment price can be outweighed by the work needed to fit it into your home. Compare the building alterations and professional work alongside the selected lift. A larger cabin or additional stop also changes what the proposal supplies.

A low advertised lift price may exclude building preparation, professional services, testing and the PTO application. A regulated lift needs a valid PTO before use. Confirm the registered FI works contractor and applicable building requirements before comparing headline prices.

Cost depends on the selected configuration and the house. Begin with the complete usable installation, then identify which optional finishes or arrangements can change without compromising the household's access needs. Compare those priced alternatives instead of treating a headline equipment price as the minimum cost of a finished project.

Which Budget Lift Option Fits Your Home?



A basic cabin can limit material and finish choices while retaining its intended daily function.

Choose the access solution before treating its price as a saving. These are suitability comparisons, not a ranking of installed prices.

Option to price	When it belongs on a budget shortlist	What would rule it out
Compact platform lift with standard finishes	A vertical route is available and the household needs a small carrier. Price this early where avoiding extensive alterations is possible.	The carrier, doorway or landing cannot accommodate the actual user and mobility aid. Small footprint does not mean wheelchair access.

Option to price	When it belongs on a budget shortlist	What would rule it out
Larger wheelchair-capable platform lift	The person needs to travel in their wheelchair, with space for an attendant if required. Keep the required size and simplify decorative options.	The selected model or landing cannot fit the wheelchair journey. The price of a smaller standing-person model is not a usable substitute.
Compact passenger cabin lift	An enclosed cabin is preferred and there is a feasible installation location. Include a standard cabin in the comparison, especially where lift provision already exists.	Building work or the selected cabin specification puts the complete proposal beyond budget. The price depends on the selected model and installation site.
Chair stairlift	One person can transfer safely to a seat and the staircase offers a suitable rail route. It can avoid creating a separate vertical route.	The user must remain in their wheelchair, or cannot safely transfer at both ends. A curved or multi-flight route needs its own price.

A platform lift carries the user vertically on a guided carrier. Compact designs can reduce the space needed for the lift, but their usable floor area varies. A [range of platform sizes includes larger versions for a wheelchair and attendant](#); the smallest version is not interchangeable with those models. If the lift is needed for wheelchair access, begin with the wheelchair, occupant and any attendant together, including their approach and exit at each landing.

For someone who walks but finds stairs difficult, a smaller carrier may meet the need without taking up as much floor space. We would shortlist a standard platform configuration where the route fits, then price a compact passenger cabin if that's how you'd rather travel. The cabin option belongs in the comparison because it offers a different journey. Its total can only be compared with the platform option once both include the work needed in your house.

If the immediate need is to move one person along an existing staircase, a chair stairlift is a separate budget option. It carries the seated person along a rail, rather than taking their wheelchair vertically between landings. Where transfers are suitable, it may avoid the work of making a new opening through floors. Where the person must stay in a wheelchair, the smaller equipment bill would not solve the problem.

A basic specification can use standard finishes and a simpler door or enclosure arrangement, provided the model still meets the user and site requirements. Compare the carrier and doorway, controls, load, emergency features and manufacturer options explicitly. A modest finish does not make the equipment less suitable; an undersized carrier can.

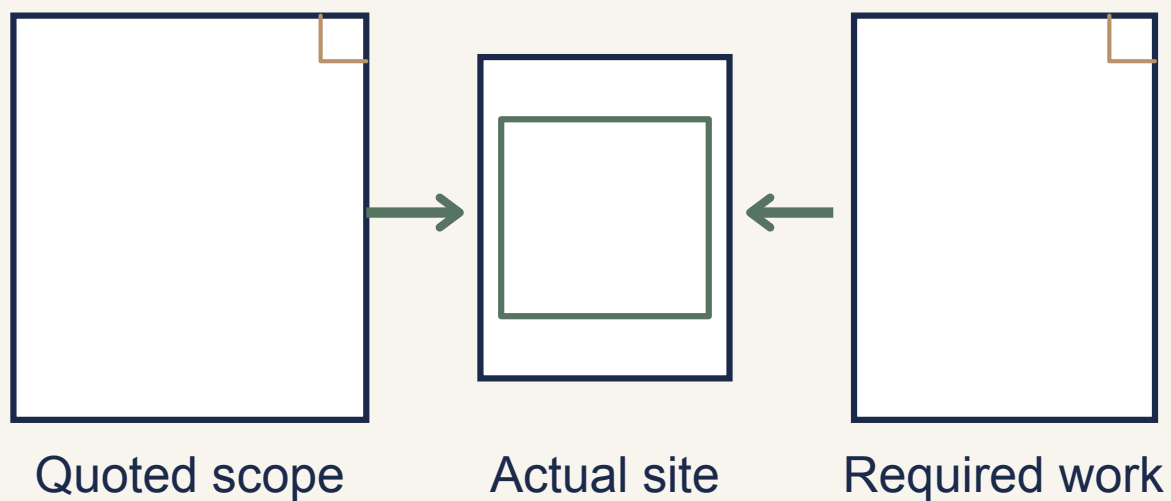
Ask the supplier to price a standard configuration beside any upgraded one. Identify the actual saving from finish, glazing or decorative options while keeping the same essential installation scope. Neither a particular price bracket nor an advertised “basic” package guarantees an inspection outcome.

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What the Starting Price Must Include Before You Decide



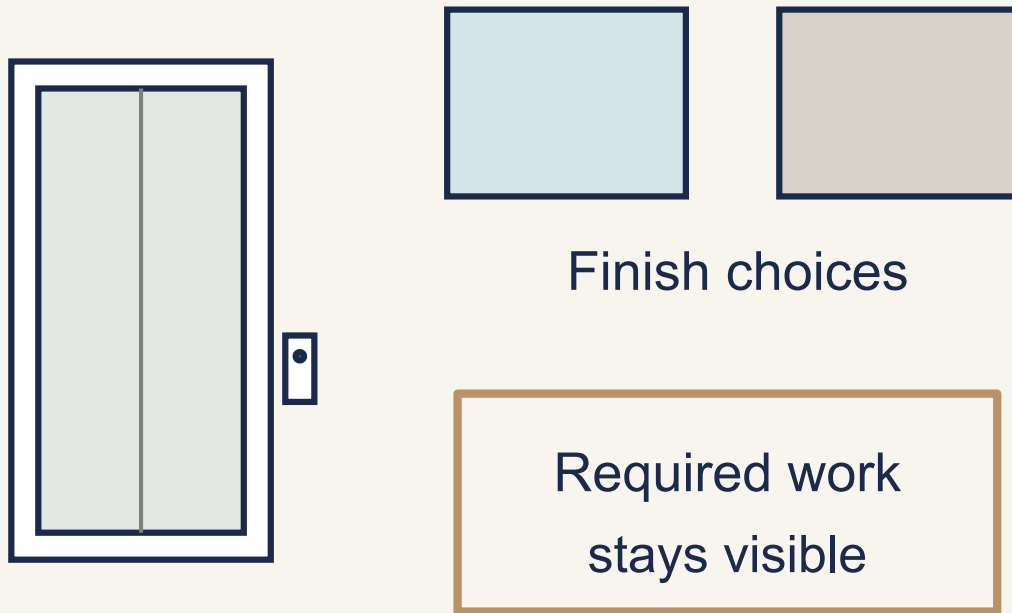
Missing site or professional work must be resolved before treating the equipment price as a project total.

Check whether the quotation includes the lift configuration, structural and shaft work, electrical provision, finishes, professional services, testing and the PTO application. Record the service agreement separately. Obtain priced exclusions rather than assuming a low headline price covers the same scope.

Verify the installation and maintenance contractors' relevant BCA registrations and the route through testing, certification and PTO. If an offer cannot identify these responsibilities, resolve that before paying. A low price is not evidence of wrongdoing, but missing statutory or service scope is a substantive problem regardless of the price.

Smart Ways to Bring Cost Down

Where a saving changes the proposal



Schematic • not to scale

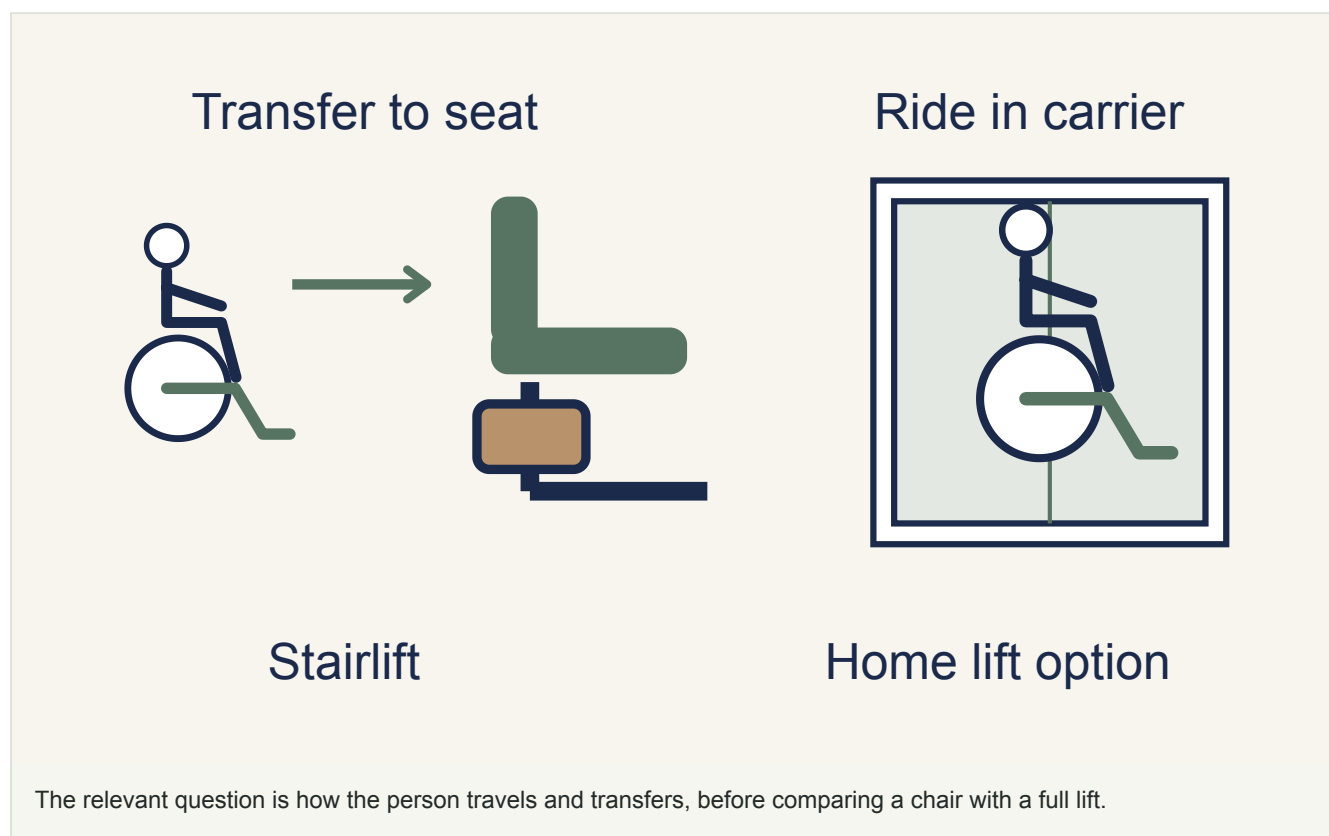
A simpler finish changes appearance. Omitting necessary preparation changes project scope, so its separate cost still belongs in the comparison.

Coordinate the lift with any planned building work early. A suitable existing provision may reduce alterations, but its dimensions and structure still need verification against the new model. Reusing an unsuitable opening can create more work than choosing a different location at design stage.

Ask for separately priced alternatives: standard versus custom finishes, different feasible landing arrangements and coordinated versus later making good. Check whether a saving shifts work to another contractor. Do not rely on a promised seasonal discount or assume bundling unrelated projects reduces the complete price.

Keep all floors that the household actually needs in the main proposal. Reducing the number of stops may reduce the equipment scope, but leaving the bedroom or only suitable bathroom inaccessible can defeat the purchase. Ask for the necessary route in a standard finish first, then treat decorative glass, special materials and other optional upgrades as separate decisions.

When a Stairlift Beats a Cheap Home Lift



Price a straight stairlift only when the whole intended route is straight. A turning staircase needs a suitable curved arrangement; a straight quote cannot establish its cost. Compare proposals for the same route, chair options and support.

A stairlift may be worth considering when the need is for a person who can transfer safely to a chair and the stairs can accommodate a suitable route. It serves a different journey from a passenger lift carrying a wheelchair and attendant. Compare suitability before comparing the equipment totals.

Include its rail, options, electrical work, installation, testing, PTO and maintenance in a separate proposal. It may involve less building work in a suitable house, but it is not automatically a one-day, permit-free or fully reversible installation. Make the choice from the actual user and site assessment.

Getting a Real Budget Quote

Give providers the same proposed stops, user needs, mobility aids and finish brief. Ask for surveyed, itemised offers showing what the homeowner or other trades must supply. Resolve those exclusions into priced scope before deciding which offer is least expensive.

Keep an explicit list of choices you can simplify and requirements you must retain. A price reduction is useful when its consequence is understood, such as choosing a standard wall finish. It is not useful when it leaves the owner without a suitable landing, required operating process or support agreement.

Compare ownership costs separately from the installation total. Request the maintenance schedule and price, what happens when a breakdown is reported, which parts and call-outs are excluded, and who supports the equipment locally. A warranty does not tell you what routine maintenance costs. Count any bundled first-year servicing once, then look at what becomes payable after it ends.

Bring floor plans or photos, the floors to be served, the user's mobility needs and any quotations to [DirectHome](#). Use the WhatsApp enquiry on this page to discuss which [home-lift installation](#) arrangement is worth assessing, with your budget stated from the start.

Frequently asked questions

What is the cheapest a BCA-compliant home lift can cost in Singapore?

The lowest advertised prices for a basic home lift, supplied and installed, start at about S\$30,000 to S\$40,000 on Singapore installers' own websites (checked October 2026). They aren't quotes for your house, so check that yours covers the plan approval, supervision, testing and permit your lift needs.

What does a basic home-lift configuration include?

A basic specification may use standard walls, flooring and doors, but the offer must still identify the carrier, clear doorway, controls, capacity, enclosure and site work. Choose the size around the user first. A small standing-person model is not a cheaper substitute for a wheelchair-capable lift when wheelchair travel is required.

Why can home-lift quotations differ so much?

Equipment size, stops, doors, finishes and required building work can differ. Compare complete proposals for the same household journey, with the same inclusions and tax basis.

Should I get a stairlift instead of a cheap home lift?

Consider a chair stairlift when the user can transfer safely and the full rail route fits. It may avoid creating a separate vertical opening, but it does not carry a person in their wheelchair. Straight and curved routes need different pricing, and the installation still needs the applicable Singapore operating and contractor process.

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